

USDA



Rural Development

State of New Mexico

Rural Development Business & Cooperative Programs

Welcome!

MRCOG Ag Collaborative

Rev. 5/7/2013



Many programs that can help create a community...

MOST IMPORTANT: GIVE OUR STAFF A CALL!



Rural Development-Business Programs Area Offices Directory

- **Aztec:** Evert Oldham, Area Director; Laverne Jaquez, Technician. 1427 W. Aztec Blvd, Suite 1, Aztec, NM 87410; 505.334.3090, Ext. 4. Serving Cibola, San Juan, and McKinley counties. Evert.Oldham@nm.usda.gov
- **Las Cruces:** Clyde Hudson, Area Director; Kathy Barrett, Loan Specialist . 2510 N. Telshor, Las Cruces, NM 88011; 575.522.8775, Ext. 4. Serving Catron, Dona Ana, Grant, Hidalgo, Luna, Otero, and Sierra counties. Kathy.A.Barrett@nm.usda.gov
- **Roswell Sub-Area Office:** Ray Melton, Team Leader, 1011 S. Atkinson Ave; 505.280.0296/575.662.8745, Ext.4. Serving Chaves, Curry, De Baca, Eddy, Lea, Lincoln, and Roosevelt counties. Ray.Melton@nm.usda.gov



Rural Development Area Offices (cont'd)

- **Los Lunas:** Bob Koenen, Loan Specialist. 2600 Palmilla Road, Suite C, Los Lunas, NM 87031; 505.865.4643, Ext. 4. Serving Bernalillo, Los Alamos, Rio Arriba, Sandoval, Santa Fe, Socorro, Torrance, and Valencia counties. Bob.Koenen@nm.usda.gov
- **Las Vegas Sub-Area Office:** Andres Aragon, Team Leader, 1927-A 7th Street, Las Vegas, NM 87701; 505.425.3594, Ext.4. Serving Colfax, Guadalupe, Harding, Mora, Quay, San Miguel, Taos, and Union counties. Andres.Aragon@nm.usda.gov



U.S. Department of Agriculture

Rural Development

- **Mission: To increase economic opportunity and improve the quality of life for rural Americans**



Rural Development

Over 40 grant, direct loan, and guaranteed loan programs to finance housing, businesses, and community infrastructure in rural areas.

Program Areas:

- **Rural Housing Programs**
- **Community Programs**
- **Business**



Community Programs

- **Water and Waste Disposal grants and loan guarantees**
- **Rural Utility Program**
- **Broadband**
- **Distance learning grants and loans**

Community Facilities

- **Grants, loans, loan guarantee**
- **Local govt, non-profits, and Federally – recognized Indian tribes**
- **For facilities/equipment for “essential community services”**
- **Farmers markets; school kitchens and community kitchens; community food banks; food storage and distribution centers; food preparation centers**

Business & Cooperative Programs

- **Business & Industry Guaranteed Loan Program (B&I-G)**- purchase of land/refi for chile producer, for example, but not for ag production per se
- **Rural Business Enterprise Grant**-public bodies, non-profits, tribes-for TA and bricks and mortar-benefit small businesses; RLF
- **Small Socially Disadvantaged Producer Grant**-for coops, assn of coops, and development centers
- **Other programs that have revolving loan funds for technical assistance**



Value Added Producer Grant

The Value-Added Producer Grant (VAPG) Program provides grant funds to agricultural producers for planning activities and working capital expenses to assist them in receiving a greater share of the consumer dollar and more customers for their value-added agricultural products.



Program Overview

- **Planning Grants** may be up to \$100,000
- **Working Capital Grants** may be up to \$300,000
- For various types of Ag Producers
- no equipment; not for ag prod
- 1:1 match; ok to use value of applicant's ag commodity that will go into value added product

Product Eligibility

- 1. Producer of a raw commodity**
- 2. Revenues and Customer base increased**
- 3. Product must result from one of 5 “methodologies”-basically includes helping process, marketing and sales of a value-added product (you raise chili and make salsa; grant cannot help with raising the chili, but can help pay for salaries for processing salsa and pay for marketing.) BUT now includes raw commodities grown and marketed locally**

Some NM VAPG recipients

- **Milk and Honey Soap, LLC**
Santa Fe, NM



Milk and Honey owner Daven Lee with Terry Brunner, RD State Director, and Sen. Tom Udall at Milk and Honey's obligation ceremony

NM VAPG recipient Preferred Produce, Deming



NM VAPG recipient-Shepherd's Lamb, Tierra Amarilla



NM VAPG recipient

- Tracey Hamilton
dba Pollo Real
- processing of
meat for sale
- Socorro, NM



- **James Whiteker
dba Red Mesa
Meats**
- **Planning grant to
determine
potential markets
Santa Fe (selling at
the Santa Fe
Farmers' Market)**



Reserve Funds or Priority Points

- **Beginning (not farmer for more than 10 years) or Socially Disadvantaged Farmers or Ranchers (racial, ethnic, gender...)**
- **Mid-Tier Value Chain Projects**
- **Small to med sized family farm**
- **Farmer or Rancher group**

Rural Energy for America Program



Committed to the future of rural communities.

REAP-3 opportunities in one program

- 1. Renewable Energy Feasibility Study Grant**
- 2. Energy Audit and Renewable Energy Development Assistance Grant**
- 3. Renewable Energy Systems & Energy Efficiency Improvements**
 - Grant, Grant & Loan Guarantee, Loan Guarantee**

Additional items

- **Grants:**
 - **Deadline: May 31, 2013**
 - **25% grant; 75% from applicant sources**
- **NOT eligible:**
 - **Residential improvements**
 - **Energy efficiency improvements related to new construction**
 - **Agricultural tillage equipment**
 - **Vehicles**

Bar VK, Tyrone: 9.856kW solar photovoltaic system for water pumping



Quintana Ranch, Las Vegas

Replace a diesel with an electric 40hp pump to power sprinkler irrigation



Haley Pecan Farm-Roswell 1,562 panels;
610kWh/yr (enough electricity to power approx.
86 homes for a year)



New Mexico Wineries, Inc., Deming Insulate process cooled storage tanks, install an efficient motor and variable frequency drive control on a circulating pump and replace T12 lamps with more efficient



Harry's Roadhouse



Harry's

42.3 kW photovoltaic for restaurant Santa Fe County



Pete's Café, Belen

240 W modular solar panels mounted on a carport parking structure to replace approximately 55% of current electric usage



Contact for information, application, and to start environmental

Jesse Monfort Bopp

Loan Specialist, NM Rural Energy Coordinator

505.761.4952 or jesse.bopp@nm.usda.gov

USDA-Rural Development

6200 Jefferson NE, ABQ, NM 87109



Thanks!

We hope to hear from you soon!

